

FMTV A1 CR
QUESTIONS WITH ANSWERS
SET E
18 June 2002

Question 149, Reference Draft RFP Sections A & M, Paragraphs A.1.3; L.4.2.3

Phase II Competitive Production

This paragraph states that: *“This will be a five year firm fixed-price multiyear production contract beginning in FY 03 for approximately 14,000 trucks and trailers (subject to budgetary constraints)...”* Will there be an Economic Price Adjustment (EPA) clause in the Phase II contract?

Answer 149: *There will be no EPA clause in the Phase II contract.*

Question 150, Reference Draft RFP A.1.3; H.1.3

Please provide additional detail on the cancellation clause. For example, under the Cancellation Clause, will the contractor be able to recover the pro-rated differential between the annual prices for five SYP and the discounted MYP price predicated on a guaranteed 14,000 vehicles?

Answer 150: *See FAR 52.217-2. Here's an excerpt from the clause, "If cancellation under this clause occurs, the Contractor will be paid a cancellation charge not over the cancellation ceiling specified in the Schedule as applicable at the time of cancellation. The cancellation charge will cover only (1) costs, I)incurred by the Contractor and/or subcontractor, ii) Reasonably necessary for performance of the contract and iii) that would have been equitably amortized over the entire multiyear contract period but, because of the cancellation, are not so amortized and... .*

Question 152, Reference Draft RFP A.2.1.1; A.2.1.2; M.7.2.5

Ceiling Priced Options and Ceiling Price Options

Question 152: Will the “other fixed price options” and “ceiling priced options” be weighted equal to, less than or more than the “firm fixed price” components of the Contract Price Area evaluation?

Answer 152: *No, please refer to paragraph M.7.2.5, "The total evaluated price/cost will be the sum of (all of the cost/price elements listed a thru g). Please refer to Attachment 38, Option Prices to be priced. For each Program Year, the Offeror's proposed price (fixed or ceiling) for each option vehicle listed will be multiplied by the "Evaluation Quantity" for each specific option vehicle shown in Attachment 38. Similarly the various paint, Corrosion Protection Compound and Arctic Kit Option prices proposed will be multiplied by their evaluation quantities, also shown. If FRET is to be applied it will also be multiplied by the evaluation quantity shown in the attachment. The resulting products (Evaluation Amounts) will be totaled up by vehicle and Program Year. All of the totals will be added together for a grand total and combined with other prices as required by paragraph M.7.2.5. Offeror's are encouraged to view, in MicroSoft Excel, the various formulae in Attachment 38.*

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Note: While researching this issue, we discovered that not all of the possible options contained in Attachment 38 were specifically included in paragraph M.7.2.5. This situation will be corrected in the final RFP. It is the Government's intention to evaluate each and every option price proposed.

Question 162, Reference Draft RFP C.2.2.3

Value Engineering Change Proposals

Question 162A: Will the Government consider VECPs in the Phase II proposals not tested in Phase I?

Answer 162A: *The Government will not consider VECPs in the Phase II proposals not tested in Phase I. The only new changes to the vehicles must be based on the criteria contained in RFP paragraph C.1.2.3. VECPS may be submitted after contract award.*

Question 162B: Will the Government consider VECPs not considered in source selection for incorporation in PY1 production vehicles?

Answer 162B: *The successful Offeror who receives the Phase II contract will be permitted and encouraged to submit VECPs AFTER CONTRACT AWARD. The VECPs will be processed and considered by the Government IAW the contract's VECF Clause(s). However, due to the many variables that can occur, there is no guarantee that any or all VECPs will be incorporated into PY1 production vehicles.*

Question 185, Reference Draft RFP L.1.2

We are concerned with the use of non-government consultants on this sensitive procurement. Will the offeror's be notified of the areas the non-government consultants will be supporting? Will the non-government consultants' credentials and affiliations be provided to the offerors?

Answer 185: *Non-government consultants will be required to sign non-disclosure forms. The Government will notify the Offerors if non-government consultants are used. Their credentials and affiliations will not be provided.*

Question 186, Reference Draft RFP L.1.3.2

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Paragraph L.1.3.2 states that electronic copies of the proposal must be submitted via 650 megabyte CDROM. Is a higher megabyte CD acceptable?

Answer 186: *Higher capacity CD ROMs may be submitted. The offeror has the responsibility to provide CD ROMs that are readable by all commonly available CD drives. Since there is a very limited quantity of DVD drives currently in use at TACOM, DVDs can not be permitted.*

Note: While researching this issue, we discovered that similar coverage on electronic offers was included in the Draft RFP (i.e., L-24 "Electronic Offers Required in Response to this Solicitation" and L.1.3 "Electronic Offers"). Please be advised that L-24 will not be included in the Final RFP.

Question 187, Reference Draft RFP L.2.1

Contractor Proposed Changes (Attachment 18).

The first three volumes of the proposal appear to be: Volume 1 Executive Summary, Volume 2 Life Cycle Cost, Volume 3 Contract Price. Given this, it would appear that the sentence in L.2.1 would be in error:

"The first three volumes of the proposal (Executive Summary, LCC, Technical Area) constitute the Contractor Proposed Changes. "

Answer 187: *The sentence is in error. The sentence will be changed, for the Final RFP, to read: "Volumes 1, 2 and 4 of the proposal (Executive Summary, LCC, Technical Area) constitute the Contractor Proposed Changes. "*

Question 200: Reference Draft RFP M.7.1

Step 1 - Acceptable/Unacceptable Evaluation Criteria

Please clarify who will be conducting the Step 1 evaluation and who will make the final determination of Acceptable/Unacceptable. The draft RFP indicates that the SSA and SSEB will not be involved in the Step 1 Evaluation.

Answer 200: *The draft RFP does not indicate that the SSA and SSEB will not be involved in Step 1 evaluation. Please see paragraph M.6.2 which states that the SSEB evaluation will be evaluated in accordance with M.7.1 which includes Steps 1 and 2.*

Question 201, Reference Draft RFP M.7.2.3

In the second sentence please clarify that "non" modifies both Life Cycle Cost and Contract Price in the third clause in the sentence.

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Answer 201: *For the Final RFP, the second sentence of paragraph M.7.2.3 will be changed to read: "As such, the Source Selection Authority, in making the final Source Selection Trade-Off judgement, will weigh the merits of the non-Life Cycle Cost and non-Contract Price Areas, against the total evaluated Life Cycle Cost and Contract Price in arriving at the final Source Selection Decision."*

Question 205, Reference Draft RFP M.7.2.5

Transportation Costs

Will the government provide a Transportation Cost dollar figure for purposes of this evaluation?

Answer 205: *If transportation cost is available during discussions, it will be made available to the Offerors. If transportation cost is supplied during the Final Proposal Revision time period, it will be available post award in a debriefing.*

Question 208, Reference Draft RFP M.7.2.7

Past Performance/Small Business Participation

Please explain and give an example of what is referred to in subparagraph d as "other internal Government or private source information."

Please clarify that the Offeror's will be notified of any such "other internal Government or private source information."

Answer 208: *The Government has an obligation to perform a thorough past performance analysis as required by FAR 15.305(a)(2)(ii), which states, in part: "The solicitation shall also authorize Offerors to provide information on problems encountered on the identified contracts and the offeror corrective actions. The Government shall consider this information, as well as information obtained from any other sources, when evaluating the offeror past performance. The source selection authority shall determine the relevance of similar past performance information." Therefore, for example, the Government could use a Government database which could track whether deliveries were on-time or delinquent, Source Selection personnel may contact the Defense Contract Audit Agency, The Army Audit Agency (or similar DoD and civilian counterparts), or the General Accounting Office, any of the various levels of Inspector General Offices, etc. Potential private sector sources could be a brokerage firm that performs analysis on companies. Internet searches could also be another possible source.*

In general, the Government is not obligated to disclose when another internal Government or private source information is used. However, under most circumstances, the Government must provide an Offeror with any adverse past performance information and permit the Offeror to

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respond to it. Please see FAR 15.306 for greater detail. Please note that FAR 15.306(e)(4) prohibits revealing the names of individuals providing reference information about an Offeror's past performance'

Question 209, Reference Draft RFP M.7.2.7.2.2

Since this paragraph mentions only SB and SDB, how, if at all, do HUB Zone, Woman-owned, Service Disabled Veteran-owned, and Veteran-owned goals factor into the evaluation?

Answer 209: *All of these groups (i.e., HUB Zone small business, Woman-owned small business, Service Disabled Veteran-owned small business, and Veteran-owned small business) are considered part of the Small Business category.*

Question 230, Reference Draft RFP, Paragraph C.1.2.1

Is there any conflict with Paragraph I.1 in the order of precedence.

Answer 230: No, there is no conflict with the Technical Requirements. The Specification takes precedence.

Question 289, Reference Draft RFP, Paragraph # C.2.2.

Title: VECsPs

Question 289A:

Is the Government considering any type of incentive program for the submittal of VECsPs under the FMTVA1 CR contract?

Answer 289A: *At the present time, the clause Value Engineering FAR 52.248-1 is currently in the draft RFP at I-85.*

Question 289B:

Has the Government determined the sharing arrangements/percentages for VECsPs submitted under the FMTVA1 CR contract?

Answer 289B: *No, the share ratio will be determined on a case-by-case basis IAW FAR Part 48.*